# Monday Business

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## Kalil named managing partner at new Northwestern Mutual

Northwestern Mutual, a leading financial security company, announces the appointment of Jason (Jay) Kalil to managing partner of Northwestern Mutual — Manchester.

Kalil will work to create meaningful career and growth opportunities and drive the success of Northwestern Mutual financial representatives by investing in their development. Kalil has been working at Northwestern Mutual for 21 years, starting as a financial representative and progressing his way up to managing director in Boston. Kalil has earned distinction in his field, earning recognition as an adviser as a three-time Lives Leader Summit Qualifier, a six-time OARS award winner, and consistently leading his district to top-10 rankings for its college internship programs. Kalil attended Merrimack College and earned a degree in finance and economics in 2003.

#### Red Arrow Diner's Wihby tapped for NHLRA board

Amanda Wihby, co-owner and chief operations officer of the Red Arrow Diner, has been elected to the New Hampshire Lodging & Restaurant Association's (NHLRA) Board of Directors. Her term is effective immediately, as

announced at the recent NHLRA annual membership meeting.

The NHLRA works to advance the state's lodging, food service and tourism industry in New Hampshire. Through her affiliation with Red Arrow Diner, Wihby has been a member of the NHLRA for more than a decade. The organization named her the 2017 Stars of the Industry Restaurant Employee of the Year. In her role at the Red Arrow Diner, Wihby has successfully increased profitability at all four locations while managing the budgetary, human resources, payroll and marketing aspects of the business. Wihby holds a bachelor's degree in organizational leadership from Southern New Hampshire University.

#### Easterseals NH & VT appoints new executive committee, welcomes new board members

The Easterseals NH & VT board of directors has appointed a new executive committee, including Chairman Bryan Bouchard, past Chairman Andrew MacWilliam, Treasurer Timothy Wade, Vice Chairman Gregory Baxter, M.D, and General Counsel and Secretary Bradford Cook, Esq., and voted on three new board members. Members of the executive committee provide overall leadership to the nonprofit's board of

### Newsmakers



Easterseals NH & VT has appointed a new executive committee of the board of directors, including, from left, past Chairman Andrew MacWilliam, Treasurer Timothy Wade, Chairman Bryan Bouchard, and Vice Chairman Gregory Baxter, M.D. Not pictured is General Counsel and Secretary Bradford Cook, Esq.

directors

Bouchard has been an Easterseals NH & VT board member since 2015, serving last year as chair and previously as treasurer. Bouchard has been a full-time faculty member in the Accountancy and Taxation Department at Southern New Hampshire University School of Business since 2003. He holds a B.S. in economics and finance, an MBA, and an M.S. in finance from Southern New Hampshire University. He is also a Certified Management Accountant and owns a portfolio of residential and commercial

properties located throughout New Hampshire. Wade is the New Hampshire regional president (and executive vice president) for M&T Bank and possesses more than 30 years of commercial banking experience. Baxter is the president at Elliot Health System and chief clinical officer at SolutionHealth. He has been at Elliot Health System since 2003. Cook is head of Sheehan Phinney's estate planning and probate, government relations and not-for-profit, and charitable and religious institutions practice groups. He is a

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